



UTi Charitable Foundation

"Delivering Better Lives"



October 2011

# DBL *newsletter*

UTi's Charitable Foundation— "Delivering Better Lives"

*"We must be  
the change we  
wish to see in  
the world."*

**Mahatma  
Ghandi**

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The Walkathon for 2011 is now officially over as the final fundraising tallies have been completed. I am sure that all who participated are able to rest happy in the knowledge that what they have done has raised much needed money to improve the lives of those tragically impacted by the Earthquakes in Japan and New Zealand. Over 90 teams globally walked or joined together in wonderful spirit and commitment to enjoy the day and do their best to help where it is needed.

Total funding raised from all global events reached USD 70,000!

While we are incredibly grateful for all efforts and every cent donated, this year's Walkathon had a few standout performances worth mentioning:

- South Africa hit a new participation record with 26 individual teams in one region. The Port Elizabeth Pharma team raised USD 1,589 and was closely followed by the Johannesburg Mounties Warehouse team who raised USD 1,517.
- The Americas also had a participation record of 20 individual sites with many wonderful efforts across the region. The Elk Grove, Illinois team lead the pack with USD 3,976 raised, followed closely by the teams in Long Beach, California and Portland, Oregon.
- Asia Pacific's New Zealand team got creative with their "Amazing Race" themed event raising a total of USD 10,324.

The projects in Japan and New Zealand are still being finalized due to the extended period needed to clear up the aftermath of the tragedies. We are however, well advanced in planning and will announce what we will be doing shortly. Each project will be done in memory of those who lost their lives and will aim to deliver lasting facilities that reflect the passion of the UTi team who worked so hard to deliver support.

A big thank you goes out to everyone who participated in and worked on making the 2011 Walkathon a success. It is all about the passion of the team and UTi has a very passionate team who really does make a difference.

**Glenn Mills**



**Mounties Warehouse Team - South Africa**



**Elk Grove, Illinois Team - USA**



**Auckland Team - New Zealand**

## Board of Trustees Approve New Projects

The Trustees of DBL have approved a number of new projects over the past four months. All projects were recommended to the Foundation by UTi team members and selected based on the ability to **Deliver Better Lives** in the communities they serve. Implementation of all projects has begun, with some nearing completion. All projects will be monitored to ensure that all goals are met.

### Cambodia – Che Hing High School

DBL has allocated for the purchase of desks and chairs for the 1800 students that attend the school. Che Hing was constructed through government funding and unfortunately did not have provisions for furniture. Prior to the donation, students had to stand or sit on the floor during instruction.



*New furniture at the Che Hing School*

### Florida, USA – Miami Children’s Hospital

DBL has approved the purchase of four Dynamap machines for placement in the hospital’s oncology ward, which provides services to approximately 800 children with cancer a year. The portable Dynamap machine allows a patient’s vital signs to be monitored while sharing time with their family and friends in the hospital’s recreation rooms. The UTi Miami team has been an active supporter of the Miami Children’s Hospital and the life saving care they provide the children.

### Global – Thriftbooks, USA

In 2011, DBL partnered with Thriftbooks, the largest online seller of used books in the USA, to provide over 300,000 books to local schools and communities across South Africa. Due to the extraordinary impact this program has had, DBL has decided to continue with the partnership by helping distribute books to additional needy communities around the globe. The second phase of the book distribution program has been approved and will take place in Zambia. Shipment of books has begun and will arrive in Zambia for Distribution in November. ***If you know of any countries or regions where this program could be of interest please send your request to [gills@go2uti.com](mailto:gills@go2uti.com).***

### Missouri, USA – Camp Hope

DBL has approved a contribution which will assist with the construction of a new communal center at Camp Hope in Farmington, Missouri. Camp Hope is a non-profit organization that provides support services and outdoor activities to disabled veterans and their families. Located on one hundred and seventy acres of rolling hills, the facility is surrounded by state and national parks with activities such as fishing, canoeing, hiking, and golf. The organization was established by an American family after the loss of their son in Afghanistan. It is their hope that they can provide lasting memories and experiences to the great men and women who have served their country.

### Vietnam – Phu Hu School Bridge & Long An Community Bridge

DBL has begun construction of two concrete bridges within the Soc Trang and Long An Provinces of Vietnam. Due to the low lying islands of the local region, seasonal rain and high tides often create dangerous conditions and transport barriers on the current bamboo bridges. The bridges are used by more than 5000 villagers on a daily basis including over 600 children who attend schools in the Mekong Delta are required to cross these unsafe bridges in order to get to their educational facilities. The new bridges will cross rivers over 40 meters wide and will provide safe passage during all seasons.



*Bamboo Bridge in Vietnam*

*“Words  
without  
actions are  
the assassins  
of idealism.”*

**Herbert  
Hoover**

## Huayang Reading Room and Study Center Opens in China

*"The best way to predict the future is to create it."*

**Abraham Lincoln**



It is always a great pleasure to see how communities benefit from the completion of DBL projects. The Huayang Reading Room and Study Center in Western China was constructed in partnership with a Hong Kong based organization whose focus is to provide opportunities for Chinese orphans affected by HIV. The majority of the thousands of children orphaned in this region is the direct result of the harvesting of their parent's blood for money, using contaminated needles. This is one of the unseen tragedies of our world and these young individuals need all the help and support they can get.



The new facility at the Zhu Ji No.2 Middle School was officially opened on 27 June 2011. **Brian Dangerfield**, President of UTi's APAC Region, and members of the UTi APAC team were on hand to pass the facility over to the



**Brian Dangerfield visits with children of the Huayang Reading Room and Study Center**

community for their use and benefit. The reading room and library will be used by approximately 1600 students who will now have a place to study, borrow books, and improve their overall educational opportunities. The center also provides a safe environment for the children to meet. Delivering

Better Lives is proud to be able to provide a small step towards improving the orphans' quality of life.

## New Projects

*Continued from Page 2*

### **Vietnam – Long An School**

This project will provide improvements to an existing school prior to the development of new facilities. Located in the Long An Province of Vietnam, the school currently provides educational services to over 550 students within four small rooms. This will be a volunteer based project. If interested in helping, please contact [gills@go2uti.com](mailto:gills@go2uti.com).

### **Zimbabwe - Nyaure Medical Clinic**

This project involves the construction of a new medical clinic in Nyaure, a town located 40 kilometers from Harare, the capital of Zimbabwe. The clinic will serve a local community of

**Thank you to all UTi people around the world who have brought these projects to the attention of the Foundation. We are all making a difference by *Delivering Better Lives* in our communities!**



## UTi Miami Team Establishes Strong Community Partnership

*"Measure your minds height by the shade it casts."*

**Robert Browning**

The UTi Miami team is steadily building a strong community relationship with the Miami Children's Hospital, specifically, the children's oncology (cancer) unit. As mentioned previously in this newsletter, Delivering Better Lives has allocated, through the suggestion of the Miami office, for the donation of machinery that allows young patients to move about and socialize while keeping track of their vital signs.

Recently, the Miami team hosted what they hope is to become the first of many "Ice Cream Sundae Socials." Ice cream treats were scooped and served to 60 children and their family members during the hour and a half long event. "It was a wonderful opportunity to provide a break away from treatment for the children and to see them enjoy some normalcy in their lives," stated **Mark Brooks**, Customer Service Manager for the Miami office.

Additionally, at the end of September, thirteen members of the Miami branch team participated in and helped set-up the Miami Children's Hospital's first ever 5K Run/Walk. The event was designed to raise awareness of and funding for the hospital and its services. Miami office volunteers were present and ready to help at the 5 a.m. setup, distribute water to runners during the race, and assist with the tear down after the event. Over 3000 runners/walkers and 100+ volunteers took part in the event.

UTi's Miami team is just one of the many champions that are **Delivering Better Lives** in their local community. Congratulations to the entire team for their successful efforts to date!



*(L-R) Mark Brooks, Melissa Velilla, Nelly Obando, Diana Obando, Michelle Guerra, and Ivan Orellanos prepare to scoop sundaes for Cancer patients and families*



*Sandra Hoyos and Tatiana Torres fill water cups for runners along the race*



*UTi Miami Office Volunteers - Back Row (L-R) Ivan Orellanos, Damyan Ruiz, Chris Pentayah, Daniel Orellanos, and Michelle Guerra. Front Row (L-R) Yessenia Gonzales, Sandra Hoyos, Veronica Diaz, Diana Obando, and Nelly Obando*

## Follow Delivering Better Lives on Facebook



DBL is now on Facebook providing a new opportunity to track the people and organizations we support across the globe. Join our following by typing **Delivering Better Lives Foundation** within the Facebook search function and selecting the "Like" option.



## Jordan School Partnership Completed

*"Brevity is  
the sister  
of talent."*

**Anton  
Chekhov**



*Um Al-Orooq School children perform at the school's reopening ceremonies*



*Jordan's Royal Princess Alia Tabbaa visits a renovated classroom at the Al-Orooq School*

The Um Al-Orooq School project at Jordan Fields in Amman is a wonderful example of how a region can come together to identify, propose, and assist with the execution of a project designed to Deliver Better Lives. The project was recommended to DBL by the **UTi Jordan** team with the support of the **UTi Egypt** office. **Promising Hands**, a Jordan based community organization led by the Royal Princess Alia Tabbaa, also partnered on the project and will serve as the ongoing sponsor. **Marisa Tena**, of the **UTi EMENA** Regional Office in Madrid, served as project manager.

Project details included both the renovation of existing school buildings and the creation of new programs where children, teachers, and parents can come together to build better life skills and community relationships. Through the additional work of the Promising Hands Association, students from more established and financially strong regions in Jordan were brought in to work and assist with the educational programs at Um Al-Orooq.

Work began in February and the Um Al-Orooq School project in Amman is now complete. Benefits to the students and the overall school community, however, will go on for many years to come not only through the upgraded facilities, but also through the ongoing life skills programs the school will provide. A wonderful outcome for the people of Jordan!

## UTi Global Sales Conference Provides Outstanding Support to DBL

Each year, those who participate in the Annual Sales Training Conference under the leadership of **Gene Ochi**, UTi Executive Vice President and President, Client Growth, provide outstanding support to **Delivering Better Lives**. This past April's meeting in Cascais, Portugal proved to be no exception, as the passion of the team to make a real difference was apparent through their successful efforts to raise USD 30,000.

During the conference, UTi's global sales team determined that all funds raised go towards the construction of the Yanos School in Zambia. Located in the Lilayi village, the school will provide free education to the orphans and vulnerable street children of the area.

A huge thank you goes out to: the UTi Portugal team; **Phil Abate**, UTi Vice President Pharmaceutical and Healthcare; **Graham Illingworth**, UTi Regional Vice President, Sales & Marketing, APAC Region; **Gene Ochi**; and all who helped in the fund raising efforts. It was a true showing of passion and belief that has left the Trustees of DBL humbled. With support like this, we can only move forward towards **Delivering Better Lives**.

## Passion to Make a Difference and Superhuman Effort Go Hand-in-Hand

Over the past year we have seen many people within the UTi family who have embarked on incredible feats to test themselves both physically and mentally, and who have gone one step further by dedicating their efforts to raising funds for Delivering Better Lives. To all of these people we express a very big thank you!

*"Nothing will change in your life if you don't do something different from what you have been doing."*

**E. Perry  
Good**



**(Left) Seth Walker, Tuna Gursoy, and Hugo Duchemin** who took on the Bosphorus Cross-Continental Competition in July. The three swam 6.5 kilometers across Turkey's Bosphorus Strait and raised more than USD 900 for Delivering Better Lives. Long swims in open water are never easy but even harder when you have to fight the strong currents and the thousands of race participants.



Participants dive into the open water at the start of the Bosphorus Cross-Continental Competition in Turkey.



**Tony Ranson** who climbed Mount Kilimanjaro, Africa's highest mountain peak (5895 meters) located in Tanzania.

### Email

Last October Delivering Better Lives celebrated the opening of the newly constructed Mashitsi Village school in Burundi, South Africa. We recently received the following heartfelt update message from **Deo Nitibibuka**, UTi Burundi Branch Manager, who grew up in the village.

*Dear Glenn,*

*To give better lives was the goal when the UTi Charitable Foundation decided to build a primary school at my native village of MASHITSI.*

*Now it is my pleasure to announce that the goal has been achieved as 25 6th grade students have passed the national exam which allows them to continue their studies in secondary school.*

*This success is also yours! The school has been awarded as the best in this national exam of all the TANGARA commune.*

*On behalf of the MASHITSI people and on my behalf, I would like to thank you and all the UTi people who lent a hand to the project.*

*Best regards - Deo*



**"Thank you to everyone who contributed to this Edition of Delivering Better Lives"**

*The opinions of the authors expressed herein do not state or reflect those of UTi.*



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